

# Arkansas Health Network

Clinically Integrated Network  
Fact Pack

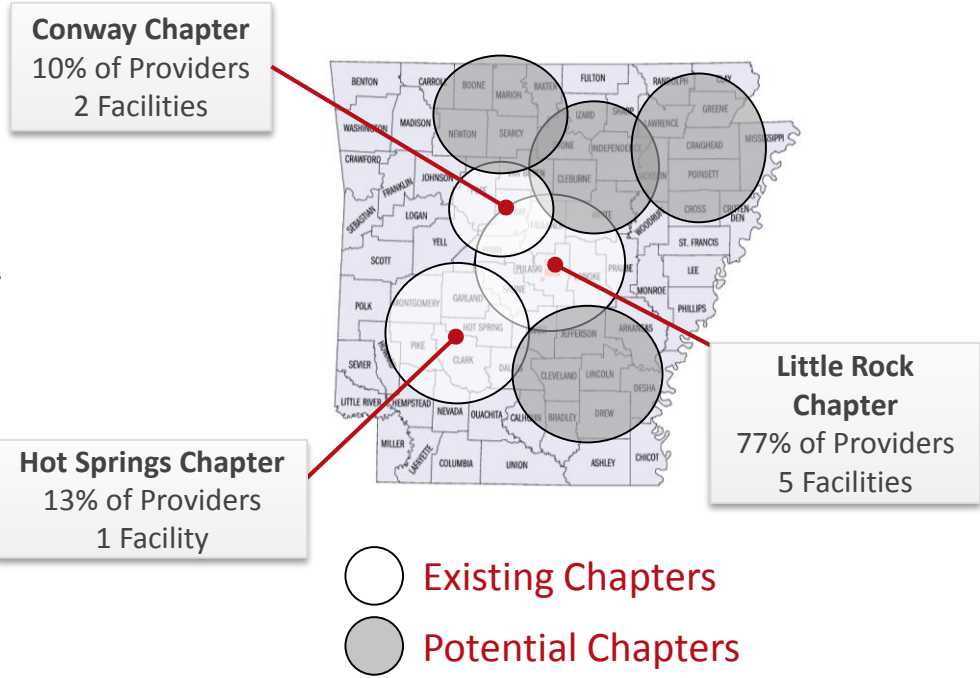
2019

# Arkansas Health Network, LLC

Arkansas Health Network is a **physician led**, clinically integrated network initiative that builds on the strengths of participating providers to improve patient health, increase efficiency and enable physicians to succeed in today's changing health care payment and delivery environments.

## AHN by the Numbers:

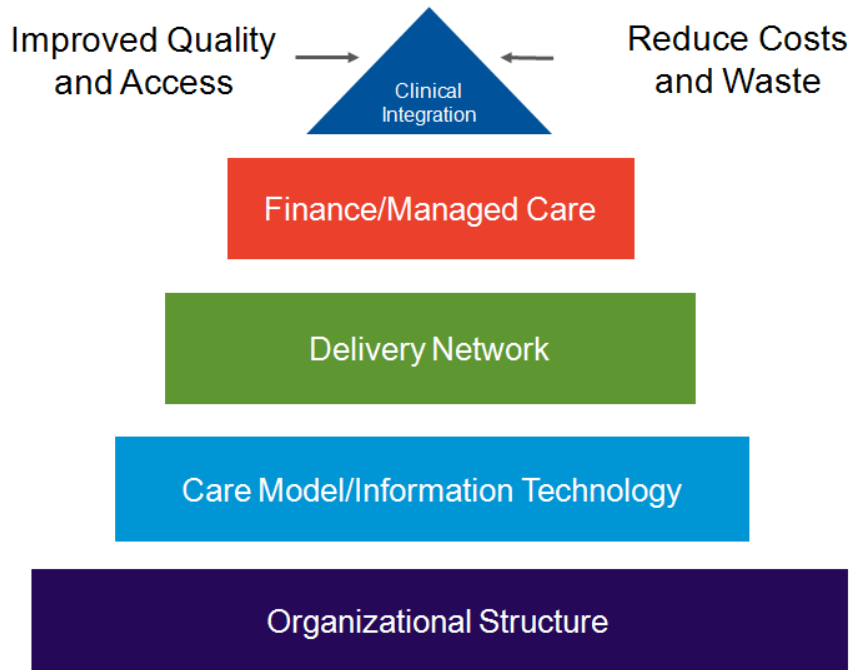
- ✓ 95K+ value-based patient “lives” managed as of now\*.
- ✓ 2095+ participating providers across AR
  - 2/3 Independent
  - 1/3 Primary Care
- ✓ 3 **physician-led** chapters (LR, HS, Conway)



\*As of now we know this number will increase by a minimum of 6800 lives on Jan 1<sup>st</sup> 2020.

# Arkansas Health Network

Meeting the definition of Clinical Integration



“Clinical Integration is defined as the extent to which patient care services are coordinated across people, functions, activities, processes, and operating units so as to maximize the value of services delivered. Clinical integration includes both horizontal integration (the coordination of activities at the same stage of delivery of care) as well as vertical integration (the coordination of services at different stages).”

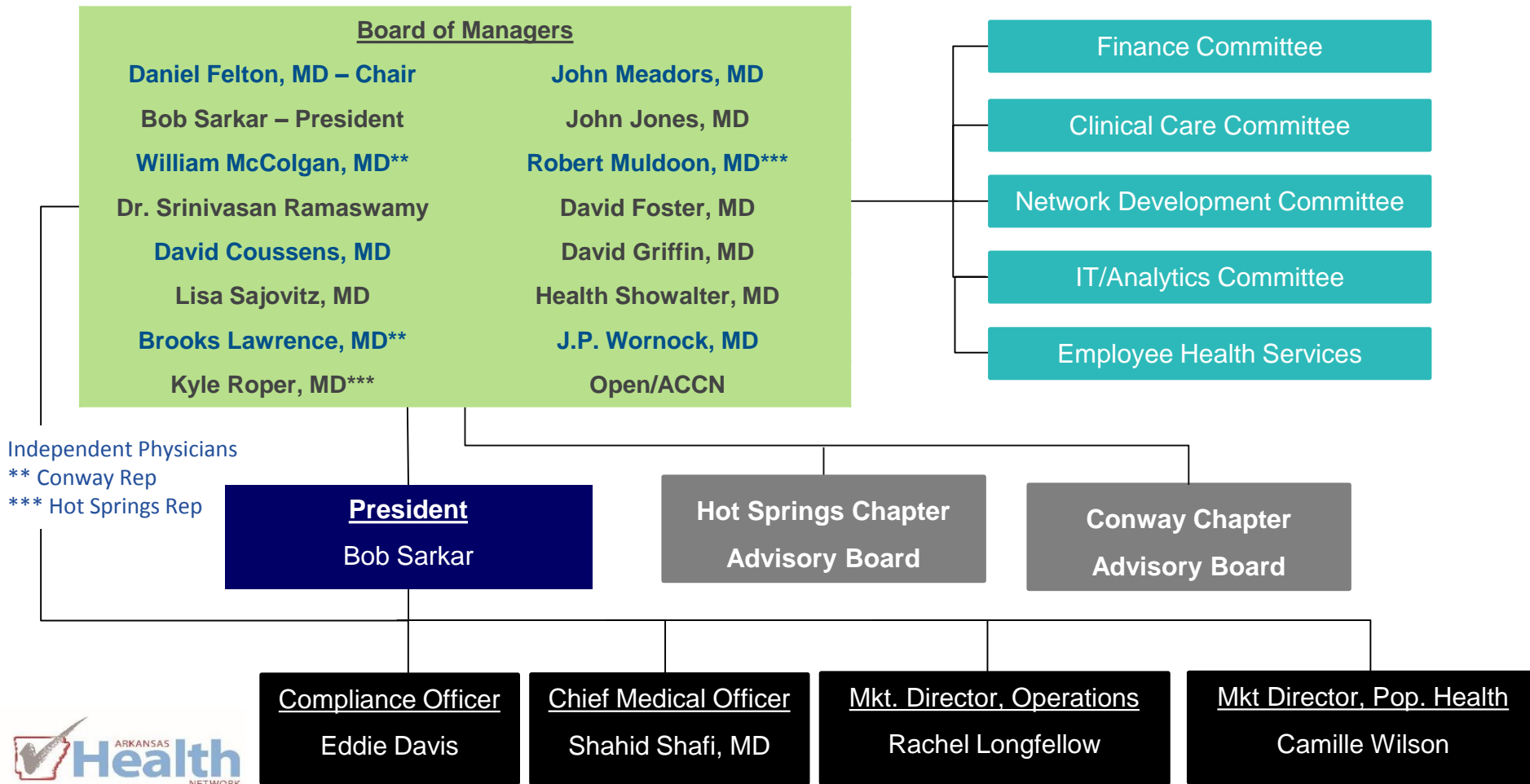
5. Modified from Shortell SM; Anderson DA; Gillies RR; Mitchell JB; Morgan KL. Building integrated systems: the holographic organization. Healthcare Forum Journal 1993; 36(2):20-6.

**Clinical Integration allows groups to  
“Face the Market as One”**

# Guiding Principles

- Provide physicians with strong governance and leadership roles; AHN will be physician-led and physician-governed.
- Build on the capabilities of existing providers to improve the overall health of the patient populations AHN serves.
- Involve and support a strong network of excellent primary-care clinicians.
- Capitalize on the existing strengths and cost efficiency of CHI St. Vincent providers to be attractive to payers, employers and patients based on cost, quality and other key variables.
- Use a flexible vehicle to align physicians in independent community practices and those in hospital-affiliated practices.
- Provide participating physicians with network ownership opportunities.
- Partner with other physician practices, hospitals and networks locally and across Arkansas to meet payer needs.
- Remain flexible to adapt to changes occurring in the market and health care reform.

# AHN Organizational Chart



# AHN Covered Lives & Contracts

## **MSSP ACO**

25,284 lives

CHISV, CRHS, ATI Employees, AR Children's\*

7,045 + 2080 + 987 lives

## **PCMH**

20,335 lives

## **CPC+**

32,868 lives

90% overlap w/ MSSP  
For Medicare lives

## **“CHI” BCBS**

24,153 lives

### Common Characteristics of Value-Based Contracts:

- ✓ Patients attributed based on where they receive a “plurality of primary care services”  
~ existing clinic patients
- ✓ Incentives or shared savings based on COST and QUALITY performance  
*Key Metrics: Readmissions, chronic disease management, preventive medicine, ED Visits, post-acute utilization*
- ✓ Care coordination and data are most important resource for improvement
- ✓ Currently in both upside only and downside risk contracts (“CHI,” MSSP, CPC+, CHI St. Vincent Employee Health Plan)

\*As of 1/1/20, this number will increase by a minimum of 6,800 due to the addition of the Arkansas Children’s Health Plan.

# Achievements – Cost & Quality and goals

## AHN has created significant savings and earned accordingly in performance-based incentives

- ✓ **Medicare Shared Savings Program:** Only MSSP-ACO fully based in Arkansas that generated savings and received incentives. AHN has had repeat success in this program. In PY '18 AHN saved \$12.4M and received \$6.2M shared savings payout. In PY'17, AHN saved \$6.4M and received \$2.9M shared savings payout. In PY '14, AHN saved \$3.9M and received \$1.9M shared savings payout.
- ✓ **Medicare Shared Savings Program:** Arkansas Health Network achieved a score of 86.3%, 92.5%, and 86.6% for GPRO Quality Metrics in 2018, 2017, and 2016 respectively, which were reported to CMS.
- ✓ **Employee ACO:** In PY'18, AHN is the only CIN in legacy CHI that achieved its cost savings target for the CHI St. Vincent Employee Health Plan (~6,800 "lives"). Composite quality improvement score was 91.7% and total savings of \$1.3M. This resulted in AHN being awarded \$590,250 in shared savings.
- ✓ **QualChoice Advantage:** AHN was awarded \$997,638 for their success in the 2017-2018 QualChoice Advantage (MA) Value-Based Care contract's Quality Improvement Program.

# Contact Information

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